**Career & Internship Fair Questions**

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One important aspect of preparation for a career fair is having good questions to ask employer representatives. Not only do good questions help you determine if a company is a good fit, but they also help a company determine your level of interest and preparation. ***You don’t want to ask questions that can be answered by the organization’s website.*** Rather, you want to ask questions that will show an employer you are truly interested in learning more about their organization and have prepared. Here are some examples of questions to ask:

1. May I share a copy of my resume with you?
2. I noticed your company has several positions available. Where is your greatest need?
3. What are the most important qualities or characteristics you look for when hiring interns and/or full-time employees?
4. **If a job description isn’t available, you can ask**: What are the top skills or qualifications you seek in candidates for this position?

1. Are there skills that are more important than others? What are those skills?
2. What recommendations would you make for someone who would like to enter this field?
3. What types of people do well within your organization?
4. What are typical career paths for college graduates starting in an entry-level position in this field?
5. How did you get your start with this organization?
6. What are some of the challenges your organization is facing?
7. What is the best way to apply with your organization? Would it be helpful if I sent you an electronic copy of my resume?
8. May I follow up with you after the fair? What is the best way to contact you?